

## Message Text

UNCLASSIFIED

PAGE 01 DHAHRA 00482 261240Z  
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W  
-----261243Z 123465 /45

R 260926Z APR 77  
FM AMCONSUL DHAHRAN  
TO USDOC WASHDC  
AMEMBASSY AMMAN  
INFO SECSTATE WASHDC 5395  
AMEMBASSY ATHENS  
AMEMBASSY ABU DHABI  
AMEMBASSY DOHA  
AMEMBASSY KUWAIT  
AMEMBASSY JIDDA  
AMEMBASSY MANAMA  
AMEMBASSY MUSCAT  
USLO RIYADH

UNCLAS DHAHRAN 0482

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BEXP, BENC, SA  
SUBJECT: UPDATE ON EARLY WARNING -- PETROMIN'S DAMMAM  
HOUSING COMPLEX

REF: DHAHRAN 0346 (NOTAL)

1. CONGENOFF HAS PASSED TWO PACKETS OF INFORMATION PROVIDED  
BY TWO US HOUSING-SYSTEM COMPANIES TO JAMIL KHAYAT  
PETROMIN'S RESIDENT REPRESENTATIVE IN EASTERN PROVINCE  
AS PER PARA 4 OF REFTEL. POST ALSO ARRANGED FOR  
PRESIDENT OF AMERICAN HOME INDUSTRIES, BAKERSFIELD,  
CALIF. (IN DHAHRAN FOR CONFERENCE WITRARAMCO) TO  
MEET WITH KHAYAT. KHAYAT WAS DELIGHTED TO RECEIVE  
MATERIAL FROM ALL THREE COMPANIES AND EXPRESSED  
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APPRECIATION THAT USDOC HAD CIRCULATED TO 40 US  
COMPANIES IN HOUSING FIELD.

2. KHAYAT USED OCCASION TO MAKE THREE SUPPLEMENTARY  
COMMENTS TO INFORMATION PROVIDED IN REFTEL:

(A) KHAYAT HAS BEEN ADVISED BY PETROMIN HEADQUARTERS IN RIYADH

THAT PETROLEUM MARKETING COMPANY WILL PUT PROJECT TO INTERNATIONAL TENDER LATER THIS YEAR. HOWEVER, IT SEEMS LIKELY THAT INFORMATION WHICH PETROMIN RECEIVES IN ADVANCE OF DRAFTING OF TENDERS MAY WELL INFLUENCE THE WORDING OF FINAL TENDER DOCUMENTS.

(B) SAG-FINANCING ARRANGEMENTS OF HOUSING PROJECT HAVE ADVANCED. APPARENTLY TWO PLANS HAVE BEEN PLACED BEFORE CROWN PRINCE FAHD IN RIYADH FOR HIS APPROVAL AND ANY FURTHER INFORMATION REGARDING WHEN TENDER WILL BE ANNOUNCED MUST AWAIT DECISION OF CROWN PRINCE ON FINANCING ARRANGEMENTS.

(C) KHAYAT HAS EXPLAINED THAT PETROMIN WOULD LIKE TO DISCUSS PROJECT MANAGEMENT AGREEMENT FOR HOUSING PROJECT WITH INTERESTED US CONSULTING ENGINEERS. POST REQUESTS ADDRESSEES TO CIRCULATE THIS OPPORTUNITY TO APPROPRIATE US FIRMS WITH THE COMMENT THAT PETROMIN WILL PROBABLY FAVOR FIRMS ALREADY ACTIVE ON ARABIAN PENINSULA WHEN SELECTING COMPANY TO AID PETROMIN IN BUILDING 500-UNIT HOUSING COMPLEX. POST HAS ALREADY ARRANGED REGIONAL DE LEUW CATHER REP TO CALL ON KHAYAT. ALSO, PRESIDENT OF DANIEL INTERNATIONAL (GREENVILL, S.C.) WILL BE IN DHAHRAN, POST UNDERSTANDS, BEFORE END OF APRIL AND APPOINTMENT WITH KHAYAT WILL BE ARRANGED.

3. FOR AMMAN: PLEASE ADVISE ROBIESON OF DE LEUW  
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CATHER, AMMAN, THAT KHAYAT VOLUNTEERED TO CONGENOFF THAT HE FOUND DISCUSSION WITH ROBIESON MOST INFORMATIVE AND USEFUL. SUGGEST ROBIESON FOLLOW UP WITH ANOTHER CALL ON KHAYAT NEXT TIME HE IS IN AREA.  
BUSHNELL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Sent Date:** 26-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Review Release Event:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** UPDATE ON EARLY WARNING -- PETROMIN'S DAMMAM HOUSING COMPLEX  
**TAGS:** BEXP, BENC, SA  
**To:** COM AMMAN  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/b3a21c9f-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009